

Charles H. Brown, M.D.
3807 Claridge Road
Mobile, Alabama
36608

May 1, 2002

Board of Directors
Galatoire's Restaurant, Inc.
209 Bourbon Street
New Orleans, Louisiana
70130

Gentlemen:

The reason that Galatoire's has been successful over the many years is patron loyalty, tradition, and good food. Part of the tradition, which instilled loyalty in the patrons, was a special relationship with the waiters. I believe it is a mistake to eliminate the waiters who have been there for years, as they are as much of the tradition as the good food.

I understand that Galatoire's no longer employs Gilbert as a waiter. I think this is an error. He has a loyal following of patrons.

There are many restaurants with good food that do not have tradition and loyal following. Galatoire's has existed over the years without much advertising because of this allegiance. Without this loyal following, you may now have the need to advertise and you may become just another restaurant.

Please consider rehiring Gilbert. He has been a true asset to your restaurant.

Sincerely,

Charles H. Brown MD
Nancy B. Brown

Dr. and Mrs. Charles H. Brown